

RETAIL SALES VERIFICATION

FREQUENTLY ASKED QUESTIONS



Q: WHAT IS RETAIL SALES VERIFICATION?

A: Retail Sales Verification (RSV) is one way that Nu Skin confirms products are being sold to end consumers. This process has been in place for many years and helps to ensure that Brand Affiliates are engaged in healthy business practices.

Q: WHERE IS THE RSV PROCESS REFERENCED IN THE POLICIES AND PROCEDURES?

A: The RSV process is referenced in Chapter 2 Section 6.7 of the Policies and Procedures. Other relevant policies can also be found in Chapter 2 Section 1.2 (Purpose of your Business), Section 3.3 (Inventory and the 80 Percent Rule), as well as Section 5.3 (Retail Sales Receipts).

Q: HOW DOES RSV WORK?

A: If you are selected to participate in the RSV program, you will receive a letter from Nu Skin asking for details about your recent retail and order activities. Simply follow the directions in the letter and feel free to reach out to Nu Skin if you have any questions.

Q: WHAT INFORMATION AM I REQUIRED TO PROVIDE?

A: You can provide any information which sufficiently demonstrates that products are being sold to customers and personally used in accordance with Nu Skin policy. This is most easily accomplished by submitting copies of retail receipts and/or information regarding your sales transactions (customer information, products sold, form of payment, etc.). Please note that you may be asked to provide additional details to substantiate your sales activities, as needed.

If you have questions regarding Nu Skin's RSV process or the company's [generous refund policy](#), please don't hesitate to send an email to inquiries@nuskin.com