

# EUROPE PHARMANEX® BIOPHOTONIC SCANNER PROGRAMME

## SUMMARY

### Scanner Qualification Requirements:

- Be a Brand Representative
- Have 2,000 Group Sales Volume (GSV) in one month
- Completed the Pharmanex Biophotonic Scanner Task in Volumes & Genealogy
- Submit the Scanner Qualification Request form<sup>1</sup> to your local Market Scanner Coordinator.

After your Market Scanner Coordinator has confirmed<sup>2</sup> your qualification for a Pharmanex® BioPhotonic S3 Scanner, your Scanner Lease Agreement will be sent shortly to you and you will have 30 days<sup>3</sup> to sign the Scanner Master Lease and License Agreement.

### Scanner Lease Setup Costs:

- Down payment<sup>4</sup>: €250
- Shipping fee: €50 + VAT
- Loss & Damage waiver fee (Compulsory)<sup>5</sup>: €15 + VAT
- Lease term: undetermined<sup>6</sup>

### Scanner Lease Details:

- The Scanner Lease Holder:
  - ✓ The Scanner is not delivered with a mobile device. Lease Holder shall bear responsibility for downloading the S3 Scanner Application and maintaining a functioning mobile device in order to operate the Scanner.<sup>7</sup>
  - ✓ The lease of the Equipment and the license of the Pharmanex Scanner Application ("Scanner Maintenance Program") are subject to Lease Holder maintaining its Brand Representative or above status **AND** complete at least one of the requirements below:
    - Have in total six (6) new or recurring Automatic Delivery Rewards Subscription ("ADR subscription") orders with skin carotenoid score ("SCS") certified products registered according to the conditions specified in point 1.2 of Schedule E of the Agreement, in any combination per month, registered monthly;
    - **OR** has twenty (20) initial or subsequent scans per month, in any combination, using purchased digital or physical scan cards, according to the conditions specified in point 1.3 of Schedule E of the Agreement
    - **OR** achieve minimum 4,000 Group Sales Volume\* in your Group\*\* on a monthly basis.<sup>8</sup>
  - ✓ shall ensure that no scan is performed without having obtained first a signed Consent from the customer, whereby the customer authorises Nu Skin to process their scan results.
  - ✓ shall always focus on the right target: People who are 18+ with an open mindset towards supplementation and a healthy dietary lifestyle.
  - ✓ must purchase physical (via the Nu Skin website [www.nuskin.com](http://www.nuskin.com)) or digital Scan Cards<sup>9</sup> (only via the S3 Scanner Application).
  - ✓ shall ensure that the device has access to the internet at least once, every 14 days. It is recommended for Lease Holder to connect the Equipment to the internet while the Equipment is in use.

### Scanner Operator Bonuses:

The Scan Operator Bonus is an incentive paid on qualified Skin Carotenoid Score (SCS) certified product Automatic Delivery Rewards (ADR). The ADR must be linked to a valid new initial or re-scan scan number and the product must be fully paid and shipped to the customer<sup>10</sup>.

- Initial Scan Bonus<sup>11</sup>: €7.5
- Re-scan Bonus<sup>12</sup>: €7.5

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- <sup>1</sup> The deadline for handing in the Scanner Qualification Request form is the last working day of the month when the qualification requirements are met. To be considered for the month requested, this form must be received by email by the last working day of the month.
- <sup>2</sup> Please note that your allocation will be confirmed based on stock availability. Applicants with ongoing compliance cases will not be considered.
- <sup>3</sup> If you do not start your lease within this period, your Scanner allocation will be cancelled, and you will be required to qualify again.
- <sup>4</sup> Please read the Scanner Master Lease Agreement carefully for terms and conditions regarding the return of down payment at contract termination.
- <sup>5</sup> The Waiver will be valid only when the monthly payments are successfully completed. Please contact your local Market Scanner Coordinator for more information about the Loss and Damage Waiver and for the complete terms and conditions that apply.
- <sup>6</sup> Lessor may terminate this Agreement at any time. Nu Skin considers your lease termination as effective as soon as your Scanner is returned to Nu Skin, not when your Lease Termination form is sent back. The equipment shall be properly packaged and fully insured at your expense in the same operating order, condition, and appearance as on the date you received it. If the Scanner is returned to Nu Skin latest 10<sup>th</sup> of the month, no Waiver Payment will be requested for the month of the return.
- <sup>7</sup> The S3 Scanner Application 3.0 version is developed for OS 12 and above, iPhone and iPad. The S3 Scanner Application 2.0 version is developed for OS 11 and above, only iPad.
- <sup>8</sup> In case of any loss of Brand Representative status for three (3) consecutive months and/or failing to create/register six (6) new or recurring Scanner related ADR subscriptions per month or 20 initial or subsequent scans in any combination per month or achieve minimum 4,000 Group Sales Volume\* in your Group\*\*) according to the rules for three (3) consecutive months, the Lease Holder shall return the S3 Scanner to the Lessor
- \*Please refer to clause 1 – Definitions of the Master Lease and License Agreement
- \*\* Please refer to clause t 1 – Definitions of the Master Lease and License Agreement
- <sup>9</sup> The physical scan cards can be purchased in packs of 20 (S3 Scan Cards 20-pack) while the digital scan cards can be purchased as single. It is important to note that the credits are non-refundable and cannot be transferred to another account. By purchasing the credits, you acknowledge and agree to their non-refundable and non-transferable nature for the current and any other future credit purchases.
- <sup>10</sup> The Scanner Bonuses are paid to the Lease Holder even if other Scanner Operators used his/her Scanner. Bonuses are paid along with the monthly commissions.
- <sup>11</sup> A €7.5 Initial Scan Bonus is paid to the Scanner Lease Holder when a customer is scanned for the first time and signs up for a Skin Carotenoid Score (SCS) certified product ordered in a qualified ADR.
- <sup>12</sup> A €7.5 Re-scan Bonus is paid to the Scanner Lease Holder when the customer on a qualified Scanner ADR is rescanned and his subsequent order is paid and shipped.