

INITIAL SCAN BONUS: €7,5

A €7,5 Initial Scan Bonus is paid to the Scanner Lease Holder when a customer is scanned for the first time and signs up for a Skin Carotenoid Certified product ordered in a qualified\* Automatic Delivery Rewards (ADR).





<sup>\*</sup>Learn what a qualified ADR is in the presentation called "ADR & Scan Cards".

RESCAN BONUS: €7,5

A €7,5 Rescan Bonus is paid to the Scanner Lease Holder when the customer on a qualified Scanner ADR is rescanned and his subsequent order is paid and shipped.





#### **EXAMPLE**



X 5 initial

**= €37,5** 



X **5** kept on ADR, paid, shipped & customers rescanned

**= €37,5** 











The Scanner bonuses are **paid to the Lease Holder** even if other Scanner Operators used his/her Scanner.

Bonuses are **paid** along with other commissions **at the start of every month**.

#### Bonus

Level One Bonus

**Executive Bonus** 

1st Generation Breakaway Bonus

Initial Scan Bonus

Subsequent Scan Bonus





The Scanner bonuses are paid when all of the requirements for an ADR to be qualified are met.







**EXAMPLE 1** 

FIRST INITIAL SCAN

SCAN CARDS LINKED

**ADR ORDER PAID AND DELIVERED** 

<u>A</u>

**30 DAYS** 

**15 JANUARY** 



13 FEBRUARY

07 MARCH

BONUS PAID OUT IN MARCH









**EXAMPLE 2** 

FIRST INITIAL SCAN

ADR ORDER PAID AND DELIVERED & SCAN CARDS LINKED

SCANNER IS SYNCED



3 DAYS



**/**C





23 JANUARY

**01 FEBRUARY** 

07 MARCH

**BONUS PAID OUT IN MARCH** 









**EXAMPLE 3** 

FIRST INITIAL SCAN

3 DAYS

ADR ORDER PAID DELIVERED

SCAN CARDS ARE LINKED TO THE ADR



AND





**20 JANUARY** 

23 JANUARY

**01 FEBRUARY** 

07 MARCH

✓ BONUS PAID OUT IN MARCH











**EXAMPLE 4** 

FIRST INITIAL SCAN

3 DAYS

ADR ORDER CREATED BUT NOT PAID & SCAN CARDS LINKED







**ADR ORDER IS** 



**20 JANUARY** 

23 JANUARY

**01 FEBRUARY** 

07 MARCH

✓ E

**BONUS PAID OUT IN MARCH** 









#### **REGION ELIGIBILITY**

Europe Scanner bonuses will be paid out for all qualified ADRs registered in Europe.

#### Example:

A Hungarian Lease Holder scans an Austrian customer who creates an Austrian ADR: he will be paid a bonus for the Austrian ADR.





#### **BONUS ELIGIBILITY**

All bonuses will be eligible for as long as you qualify to receive commissions.

For this, you must meet the requirements of the Sales Compensation Plan, including retail sales. For a summary of the Sales Compensation Plan, go to www.nuskin.com.





#### **EXPIRATION OF BONUS PAYOUT**

We will attempt paying Scanner bonuses during 3 consecutive months until the ADR order gets paid.

If the ADR order is not paid within 3 months from its creation date, Scanner bonuses will expire and will not be paid out.





#### **BONUS CLAW BACK**

If the ADR order is canceled, returned and refunded, the Scanner bonus will be clawed back from the Lease Holder's commissions.

This clawback can occur anytime within 12 months from the ADR creation date.





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