

Automatic Delivery Rewards* (ADRs)

Automatic Delivery Rewards is simply the easiest way for you to receive the products you love and maintain your personal volume and eligibility. Each month, the products you have chosen are conveniently delivered to you on the day you choose. The great benefits of ADR:

- Product comes to your doorstep every month
- Increased flexibility
- Manage your account online 24/7
- Earn points toward product based on 20% of total order PSV
- Product points increase to 30% after 12 shipments on program



*Some markets/specific regions or islands are excluded from this discount plan.

The Scanner qualified initial ADR:

- 1. Contains a **Skin Carotenoid Score (SCS) certified product** (LifePak®+, JVi®, Beauty Focus Collagen+, Beauty Focus MultiBeauty)*.
- 2. Is **new** and not existing.
- 3. Is **linked to a new Scan Card number** within the right timelines.
- 4. Is linked to a **Scan Card used by synced Scanner**.
- 5. Is **registered in Europe** to count towards the Scanner programme.
- 6. Is fully paid and shipped.

^{*}Check <u>www.nuskin.com</u> for product availability in your country.

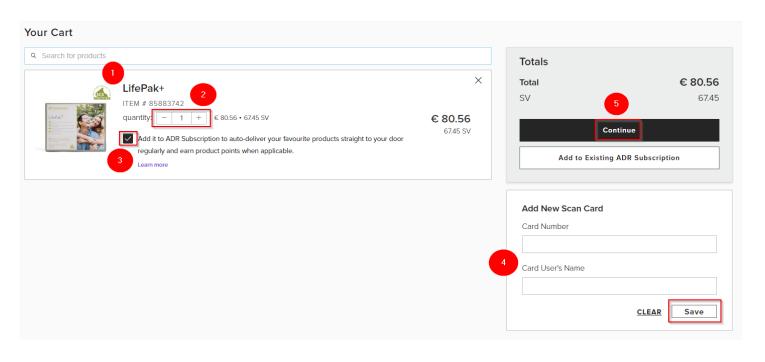
Scanner qualified initial ADR

<u>In the same ADR</u>, you can link as many Scan Cards as many SCS certified products are.

Each product linked to a Scan Card within the right timeline counts for 1 qualified ADR.

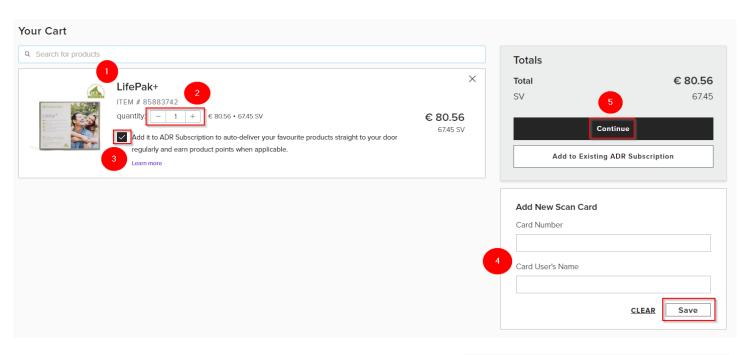
EXAMPLE:

- A customer (John) got scanned on 01 January.
- On 15 January, John orders 1 LifePak+ and 2 Beauty Focus Collagen+ on a new ADR.
- John can now link up to a maximum of 3 Scan Cards to his ADR, which he does.
- These **3** ADRs will now count towards your Free bonuses.



A new ADR and not an existing one

- 1. Select the SCS certified product(s) you want
- 2. Select the quantity you want
- 3. Mark this order as being an ADR



To link the Scan Card to your ADR order

WHEN CREATING A NEW ADR IS THE BEST OPTION

- Add New Scan Card

 Card Number

 Card User's Name

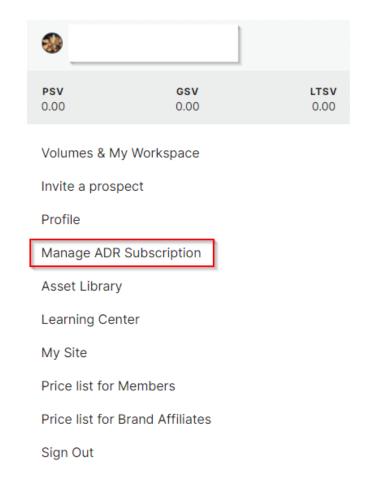
 CLEAR Save

 Registered Scan Cards
- 1. Select the SCS certified product(s) you want
- 2. Select the quantity you want
- 3. Mark this order as being an ADR
- 4. Insert the Scan Card number(s)

To link the Scan Card to your ADR order

YOU HAVE ALREADY CREATED AN ADR*?

- 1. Log in
- 2. Go to MANAGE ADR
- 3. Find the SCAN CARDS section
- 4. Click on "Add/Edit Scan Card"
- 5. Save your changes



^{*}Respect the 90/15 days rule when linking a Scan Card to make your ADR qualify for the bonuses.

A recurring ADR

- A SCS (Skin Carotenoid Score) certified product ADR order (LifePak ® +, Jvi ®, Beauty Focus Collagen+, Beauty Focus MultiBeauty*),
- which is following an initial ADR with a Scan Card eligible for a free physical re-scan**
- and which is **fully paid and shipped**.







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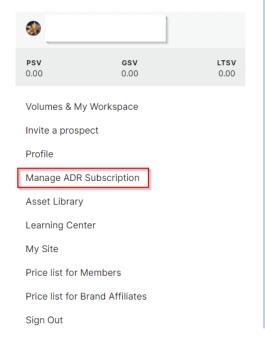
^{**}A scan card eligible for a physical free re-scan if the ADR is paid in the month preceding the free scan.

How to have a recurring ADR

- 1. Maintain your monthly ADR by re-ordering the SCS certified product(s) you want
- 2. Make a free physical rescan with your previously used Scan Card

STEP 1:

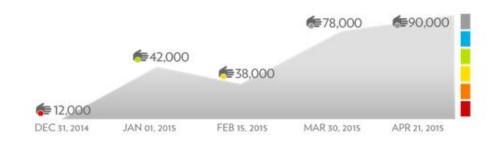
Please ask your customer to log into his account, click on Manage ADR and choose his active monthly ADR



STEP 2: Run and pay the same ADR month by month MDIV MUILIDEL VOVITOGOST **ORDERS** Your last order was processed Your next order will be processed on March 19th May 19th Whether or not your selected processing date falls on a weekend or a weekday, your ADR will be processed on that date and shipped on the closest business day. However, to ensure that your changes take effect, we recommend making any changes at least 5 business days before your ADR is scheduled to be processed. DELETE ADR PRINT

STEP 3:

Re-scan your customer physically with the same Scan Card month after month





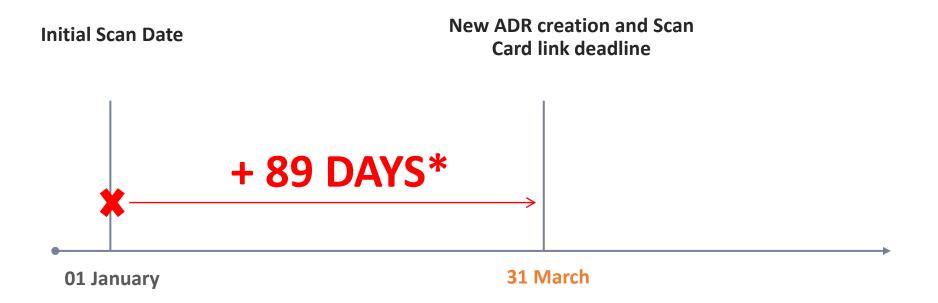
Recurring ADR and eligibility for re-scan rule

	INITIAL ADR	RECURRING ADR	RECURRING ADR	
	Initial Scan & link to ADR according	= Initial ADR re- ordered/paid	= Initial ADR re- ordered/paid	
	to rules	&	&	
		Initial Scan Card used for rescan	Initial Scan Card used for rescan	
•				—
	\longrightarrow	\longrightarrow		
	First month	Second month	Third month	And so on

90/15 days rule to create an ADR & link a Scan Card

SCENARIO 1
FIRST A SCAN IS MADE and after a new ADR is created

*The first day when the scan or ADR is made is part of the 90/15 timelines.



90/15 days rule to create an ADR & link a Scan Card

SCENARIO 2

FIRST A NEW ADR IS CREATED and after a scan is made

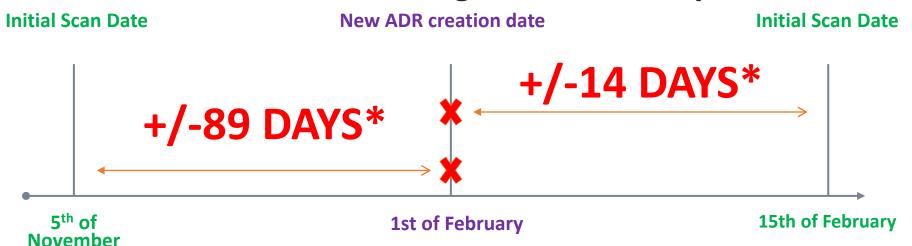
*The first day when the scan or ADR is made is part of the 90/15 timelines.

New ADR creation date

Initial Scan & Link to ADR deadline



90/15 days rule to create new/initial ADR registered in Europe



^{*}The first day when the scan or ADR is made is part of the 90/15 timelines.

Only that INITIAL SCAN CARD CAN BE LINKED to the new ADR which was scanned 89 DAYS* BEFORE the ADR CREATION DATE or which was scanned 14 DAYS* AFTER the ADR CREATION DATE.

From the new ADR creation day, you have + 89 DAYS TO PAY THE ADR AND LINK THE SCAN CARD.



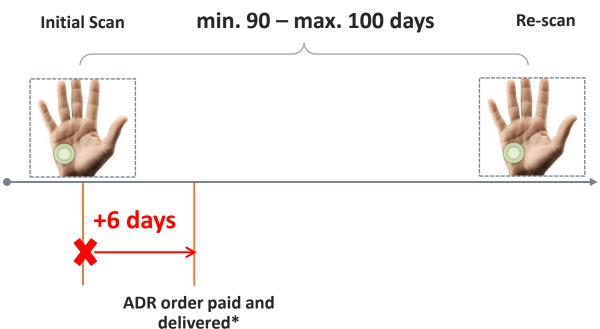
If the **ADR WAS CREATED ON THE 1ST OF FEBRUARY**, only that initial scan card can be linked to this ADR which was scanned **BETWEEN THE 5TH OF NOVEMBER AND THE 15TH OF FEBRUARY**.

Money Back Guarantee

SCENARIO 3

MONEY BACK GUARANTEE eligibility timeline

*Schedule the ADR delivery date within 7 days from the Initial Scan date included.



The best scenario for your customers and you:

- 1. Scan your customers physically.
- 2. Within a maximum of 7 days from the Initial Scan:
 - Have them order and pay for the SCS products in a new ADR so the order can be shipped.
 - Have them link the Scan Card number to their ADR order.
- 3. Re-scan them between 90 and maximum 100 days from the Initial Scan date.

BENEFITS:

- <u>Customers</u>: Money Back Guarantee eligible.
- You: the ADR counts for your bonuses.

Scan Card

The Scan Card is a reusable plastic card that is a customers' access to free **LIFETIME MONITORING** of his or her SCS.

With the S3, digital Scan Card numbers can also be purchased with the S3 App and used to scan.

The Scan Card number will function as initial the first time it is used and then once activated as subsequent the next times.





Scan Card Number

Physical Scan Card:





Digital Scan Card number received by email:



The Scan Card number is the 16 digit number written at the bottom of the bar code

Terms of Purchase: Digital Scan Card Credits

Please be aware that the purchase of digital scan card credits ("credits") is conducted entirely in a **digital format**. As a result, you will not receive a physical copy of your scan card number or a paper receipt.

It is important to note that the credits are **non-refundable** and **cannot be transferred** to another account. By purchasing the credits, you acknowledge and agree to their non-refundable and non-transferable nature for the current and any other future credit purchases.

Lifetime Monitoring

As long as the customer stays on the **paid** qualified ADR, his/her Scan Card remains active and can be used for free re-scan*

ONCE PER CALENDAR MONTH.





^{*}A scan card eligible for a physical free re-scan if the ADR is paid in the month preceding the free scan.

Lifetime Monitoring

If the ADR is cancelled or if the SCS product is removed from the ADR, the Scan Card will be **DEACTIVATED** and the Lifetime Monitoring stops.

Scan Cards can only be **REACTIVATED** by Nu Skin® in case the ADR was deleted by mistake and the Scan Cards remain in the same ADR. ADR orders should be paid.

A Scan Card **CANNOT BE MOVED** from one ADR to another ADR.

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